

**Minutes of the  
Utah Technology Industry Council Meeting  
Held November 13, 2003 at the DCED**

**The meeting was called to order** at 8:20 am. In attendance were:

*Voting Members (Quorum present):*

Paul Clayson	-	Fonix Corporation – Chair
Rod Linton	-	State of Utah - DCED
Suzanne Winters	-	Battelle
Brad Bertoch	-	Wayne Brown Institute
Peter Genereaux	-	Executive Resource Group
Nancy Lyon	-	University of Utah
Jane Stickel	-	BDMedical

*Other attendees:*

Mark Renda	-	State of Utah-DCED
Sharon Cox	-	State of Utah-DCED
Brice Wallace	-	Deseret News

**Welcome:** The Chairman welcomed those in attendance and extended a special welcome to Jane Stickel of BD Medical.

**Approval of Minutes:** The minutes of the last meeting were unanimously approved.

**Meetings:** The following meetings and dates were confirmed and/or discussed:

- i) *November 20, 2003 – UTC/UTIC Joint Meeting:* The chairman distributed an Agenda for this meeting and explained that the UTIC Issues for the 2004 Legislature will be presented at this meeting. All were encouraged to attend.

The Chairman also mentioned the upcoming [technology@breakfast](#) meeting that will be held on *Friday, November 21 at the Alta Club* where he will be giving presentation on the UTIC. All were encouraged to attend.

- ii) *December 11, 2003 – UTIC Exec. Committee Meeting:* The next UTIC meeting was scheduled for this date at the DCED offices.

**2004 Legislative Issues:** The chairman distributed the *UTIC 2004 Legislative Initiatives* document. He reviewed the rankings on each item, and explained that they were based on the feedback that he received from the members. Members were then asked to decide on which of the issues to (a) move forward to the 2004 Legislature, (b) defer to the 2005 Legislature, (c) endorse, or (d) remove. After lengthy discussions, the following was unanimously agreed upon

**Issue**

**Action**

Create more flexibility for DBED in administering IAF and other economic development funds once allocated by the Legislature. This will allow DBED to be more opportunistic and responsive to the demands of business opportunity.

Endorse

Develop and introduce list of key economic and administrative incentives to encourage technology business development.	Defer to '05
Allow the state of Utah to create economic development engines for economic development projects including the issuance of revenue bonds as appropriate.	Defer to '05
Continue the current phase of the Governor's Engineering Initiative to double the number of Science and Engineering graduates.	Endorse
Establish an entity to attract Federal and State funding for focused technology incubation to be commercialized (the Battelle initiative). U.S. Congress authorized a \$1.8M appropriation for this initiative. State matching funds may be required.	Move Forward '04
Allow the State Securities Division to keep all fines, and increased licensing fees and use funds to generate a \$5 million a year education fund with 50% for entrepreneurial/investor education at the public/private school and university/college level and the balance to foster new technology company incubation (such as tenant rent subsidies, networking activities for tenants, virtual incubation programming, best practices, etc.), funding for a SBIR matching programs and entrepreneurial support organizations to foster networking, entrepreneurial education, and fundraising programming.	Move Forward '04
Ongoing funding for the Utah Technology Alliance at a level Of \$450,000 per year.	Endorse
Restore traditional funding for Utah's Centers of Excellence programs to \$3M per year.	Endorse
Support the Utah Manufacturing Enhancement Act which provides for the following initiatives: i) expansion and retention of the manufacturing sales tax exemption ii) increase the Manufacturing Extension Partnership (UMA) State funding to \$900,000 to protect the current Federal matching dollars iii) additional items as identified by the UMA.	Endorse
Legislative resolution encouraging municipalities to streamline the permitting process and to encourage municipalities to cooperatively create one-stop permitting across jurisdictional boundaries.	Defer to '05
Letter asking Utah's economic development entities to specifically target California businesses for re-location of existing facilities or location of new facilities to Utah.	Remove

Support a constitutional revision allowing State institutions of higher education to take equity in corporations in exchange for license rights to State owned technologies and/or their incubation. This is a carve-out (exception) to the constitutional prohibition against holding equity.

Endorse

State sales tax code revisions to eliminate the local incentive to attract retail businesses over technology businesses.

Defer to '05

The chairman stated that he would document these decisions and e-mail it out to the members.

**2004 Legislative Issue – HB. 240:** The Chairman expressed concern that this issue has been lingering for too long and stated that he will be calling the members in the upcoming week to discuss this issue.

**Adjournment:** The meeting was adjourned at 10:00 am.